

End of Life Notice



Date: November 7, 2016

To: DryCal Customers & Distributors

From: Mesa Laboratories, Inc.

Subject: Product End of Life – Definer 220

Dear Mesa Customer,

Effective January 16th, 2017, Mesa Labs is discontinuing the Definer 220. We will continue to accept RMAs for service and calibration for two years from the date of this notice, dependent on the availability of parts.

The Definer 220 is being directly replaced by the Defender 530+. The Defender 530+ features the same specifications as the Definer 220, such as 0.75% volumetric accuracy of reading, easy push button interface, and three flow ranges to choose from. For more information about this new product, please visit the web page <http://www.brandtinst.com/bios/index.html>

If you would like to upgrade your existing Definer 220 for a higher accuracy instrument with a higher flow range, the recently released FlexCal is our most state-of-the-art calibrator and can meet your needs. Mesa is also offering a trade-in program for a limited time which allows you to purchase a new unit at a discounted rate. Please contact our US representative Brandt Instruments, Inc at marketing@brandtinst.com or (225) 673-6776 or (800) 337-6291 for more details.

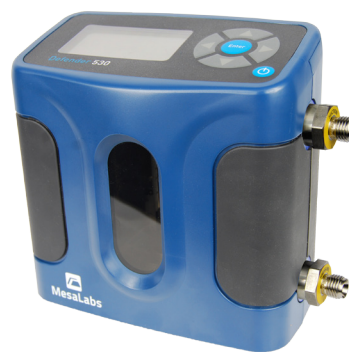
Mesa appreciates your business and looks forward to serving you for many years to come. If you have any questions about the discontinuation of the Definer 220, please feel free to contact Kera Tucker at ktucker@mesalabs.com. To obtain an RMA for calibration or service, visit our website at <http://drycal.mesalabs.com/request-an-rma/>, contact customer service by phone at (973) 492-8400, or email us at csbutler@mesalabs.com.

Sincerely,

The Mesa Team



Discontinued Definer 220



New Defender 530+